EFFICIENCY ENDEAVORS

Turning Ambition into Achievement

INCOME & EXPENSE TRACKER

REAL ESTATE EDITION

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EFFICIENCY & ORGANIZATION STARTS WITH THE FIRST STEP

INCOME													
Month →	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Gross Commission Income	$12,000.00												$12,000.00
Less: Brokerage Split / Fees													-
Net Commission (after split)													-
BPO (Broker Price Opinion) Commission													-
Referral Commission Income													-
Other Income (bonuses, awards, etc.)													-
TOTAL INCOME	$12,000.00	-	-	-	-	-	-	-	-	-	-	-	$12,000.00

EXPENSES													
Month →	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Vehicle Payment / Lease	$450.00												$450.00
Gas & Mileage													-
Auto Insurance & Maintenance													-
Travel (conferences, showings out of area)													-
Client Meals & Entertainment													-
Client Gifts / Closing Gifts													-
Continuing Education (CE) Courses													-
Licensing Fees & Renewals													-
MLS / Association Dues													-
E&O Insurance													-
Brokerage Expenses													-
Signage & Photography													-
Social Media - Meta Suite - FB Ads													-
CRM - FollowUp Boss, PipeDrive, Buffini, etc.													-
Canva / Design Software													-
Website & Hosting													-
Office Supplies													-
Phone & Internet													-
Other Expenses													-
Phone & Internet													-
TOTAL EXPENSES	$450.00	-	-	-	-	-	-	-	-	-	-	-	$450.00
NET INCOME (Total Income – Total Expenses)	$11,550.00	-	-	-	-	-	-	-	-	-	-	-	$11,550.00